

2016 AARFP Rates

Some of the 2016 AARFP Membership Rates have increased in order to keep the Association sustainable. Please see all details below.

2016 Membership Fees

- Individual Membership: \$90.00
- Facility Membership: \$360.00 (Buy 4 memberships and get 1 free)
- Associate Membership: \$300.00

Reason for Increased Membership Fees

Although the AARFP Board and Staff have already executed changes to cut spending, there needs to be an increase in revenue to accommodate the increasing cost of operating our association. The AARFP Board along with the Executive Director, Stuart Ray, are conducting cost analysis for all of AARFP's operations and events to discover efficiencies. The association is also strengthening its relationships with partners such as Alberta Health and ARPA to collaborate on projects and increase leverage for initiatives. In addition, please view the facts below to further justify the rate increases:

- There have been **NO** membership increases for the past **6 years!**
- Over the past **20 years**, Individual Memberships have only increased by **\$30.00!**
- Over the past **10 years**, Facility Memberships have only increased by **\$45.50!**
- Over the past **10 years**, Associate Memberships have only increased by **\$31.25!**
- AARFP has incurred a net loss for the past 3 years, so this trend needs to be corrected.
- The amount of grants available to support ongoing operations is limited.
- Membership is a major revenue source to support operating costs such as office space, staffing, website operation/maintenance, and phone service which increase annually.

2016 Course Fees

2016 AARFP Course Fees		
\$266.00 (GST Inc.)	\$412.00 (GST Inc.)	\$645.00 (GST Inc.)
Parks & Sport Fields 1	Arena Operator 1	Arena Operator 2 *New Rate
Arena Maintenance	Pool Operator 1	Pool Operator 2 *New Rate
Policy & Procedure Manual	Building Maintenance 1 & 2	
Lifecycle Risk Management	Parks & Sport Fields 2	
Custodial	Supervisory Skills	
Curling Maintenance		

Reason for Increased Course Fees

AARFP's Executive Director has spent the past year familiarizing himself with the details of all courses and training opportunities. He has listened to feedback from members while conducting an analysis of expenses associated with AARFP's training courses. Upon completion, he discovered that the Pool and Arena Operator Level 2 course expenses were exceeding the revenue. For this reason, the course schedule this year was designed to accommodate course demand and reduce expenses. In addition the following information explains the increase:

- Over the last **10 Years**, the Pool and Arena Operator Level 2 course fees have only increased \$67.75.

- AARFP Course fees have not increased for the past 2 years, and there are no fee increases for the 12 other courses offered.
- Because AARFP Courses are the largest source of revenue for the Association, they subsidize the majority of the Association's operations.
- In order to ensure the Association continues to grow and be sustainable, each training course offered needs to raise funds. However, AARFP does make exceptions to ensure that training is available to those that need it.

2016 Conference Fees

EARLY BIRD RATE (Until March 25, 2016)		
Full Delegate	\$500 + \$25.00 GST = \$525.00	
Senior Delegate	\$375 + \$18.75 GST = \$393.75	(must be over 60)
Student Delegate	\$375 + \$18.75 GST = \$393.75	(Student ID required)
One Day Delegate	\$200 + \$10.00 GST = \$210.00	(no meals/Trade Show)
REGULAR RATE (From March 26, 2016)		
Full Delegate	\$600 + \$30.00 GST = \$630.00	
Senior Delegate	\$475 + \$23.75 GST = \$498.75	(must be over 60)
Student Delegate	\$475 + \$23.75 GST = \$498.75	(Student ID required)
One Day Delegate	\$300 + \$15.00 GST = \$315.00	(no meals/Trade Show)

Reason for Increased Conference Fees

The second largest source of revenue for the Association is the Annual Conference. The size of the conference continues to increase, but this puts pressure on the locations available to host. In addition, delegates' feedback is to keep all aspects of conference in a central location. The downfall to this growth and preference is the limiting places to host the event, and those suitable locations often require more money. The 2015 Conference in Banff had record attendance, however, the Association only made a small profit due to sponsorships. The reasons for an increase in conference fees are:

- The rates for the 2015 conference did not cover the expenses for what each delegate received.
- The Delegate evaluations indicated that people wanted to keep all aspects of the conference (Welcome BBQ, variety for session break-out streams, professional speakers, activities, drink tickets, entertainment, and a central location for all events). If we are to continue to run a successful conference at this standard, we need to cover the expense for each delegate.
- A 4 day certification course with no food, beverages, entertainment, or activities cost \$645.00, but a 4 day conference includes equivalent learning opportunities plus everything else for only \$525.00. It's still great value!

2016 Trade Show Fees

The 2016 Trade Show booth Fee is \$650.00 + GST. This is a slight increase of 6%, and only 10x10 booths are available.

Reason for changes in the Trade Show Floor Plan

This is another successful event that provides great interaction between all our members and this year it will be located in the field house at the Badlands Community Centre. The reasons for and results of this are:

- Due to a possible scheduling conflict, the trade show could not be held at the arena.
- The field house is a nicer venue location helping boost the professionalism of the show.

- The field house is also located in the hub of the Badlands Community Facility where all other conference activities will be occurring. This meets the delegate's desire to keep everything in one location.
- Due to this type of venue, there are no loading doors large enough to accommodate machinery such as ice-resurfacers. If you wish to learn about outdoor space opportunities, please contact office@aarfp.com.
- In addition, in order to accommodate the high demand for the AARFP Trade Show, only 10x10 booths will be offered.